

Announcing the EMIR OPEN DAY 2019

The EMIR Team are taking you to the home of English football, St Georges Park, to celebrate our 25th year of EMIR software development.



Built in 2012, this £105m facility, set in 330-acres of Staffordshire countryside, is the home to England's 28 national teams. With 13 outdoor pitches, including a replica of the Wembley surface, a full-size indoor 3G pitch, a suite of rehabilitation and sports science areas, and an indoor futsal arena. St. George's Park provides world-class facilities for all England teams ahead of international fixtures. You can see more about the Centre of English Football in this Video: <https://youtu.be/OeWTPMRIQwg>

PUT THIS DATE IN YOUR DIARY NOW! 26th September

The Open Day at St Georges Training Ground will be the only place to see:

- The newly developed user interface for EMIR Professional (unveiled for the first time!!)
- Our time-scaled development plans for development language updates, changing the EMIR database and SaaS availability.
- Version updates of Modules & Extensions
- A tour of the home of English Football – not to be missed!



An invitation will be sent to you in May, so that you can confirm your place at the Open Day and tour. The tour is limited to only 50 people, so get in early as the St Georges tour is a great way to end your day.



HMRC and Making Tax Digital

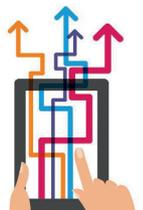
Making Tax Digital is a key part of the government's plans to make it easier for individuals and businesses to get their tax right and keep on top of their affairs.

HMRC's ambition is to become one of the most digitally advanced tax administrations in the world. Making Tax Digital is making fundamental changes to the way the tax system works – transforming tax administration so that it is more effective, more efficient and easier for taxpayers to get their tax right.

on the 17th of April. With accreditation now complete, the roll out and training of this Full Finance addition will take place via the EMIR support team during June and we'll be on-hand to help you with your first submission.



MAKING TAX DIGITAL



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May 2019

Basic

Winding Database, E-commerce, Financial Interface, Stock, Purchasing, Quoting, Finance, Asset Management, Web-CALLS, CRM, Labour Scheduling, Smart Site, Web Job Tracker

Task Center



EMIR Development

CWIEME Berlin & AEMT Member Visit

AEMT Member meetings are a fantastic opportunity to meet, learn and network with professionals in the electrical and mechanical trades

They are hosted at different locations including the premises of Members and Associates around the UK. Presentations of a technical and business angle are given by specialists in their fields. Agenda (subject to change)

- 20th May Networking lunch and tour of Menzel Elektromotoren
- 21st May CWIEME Exhibition
- 22nd May CWIEME Expo

Email: sam@aemt.co.uk for more details



EMIR Awards Finalists:



Task Centre

Task Centre – Now with more EMIR Tasks!

The purpose of Task Centre is to proactively manage the collation and distribution of important information held in EMIR to those employees that need to make decisions across the business. The Task Centre Extension is a live monitoring service that sits at the heart of your business and highlights key events that take place or alerts you when they don't. The choice of events that you focus on is up to you!

Task Centre also makes integration with 3rd party applications such as web shops and parcel delivery systems possible, it compliments processing in EMIR allowing purchasing approvals by email and will inform customers when orders are despatched or completed, the possibilities are endless.

There are a growing number of predefined Task Centre events built specifically for EMIR, these include:

- Despatch Email Notification** – Sends an email notification to the job contact when job items have been despatched.
- High Value Order Email Notification** – Sends an email alert to notify specific staff when a high value order has been received.
- Job Completion Email Notification** – This task sends the customer an email confirmation that work has finished on a job.
- Jobs Booked in Email Report** – Sends

an email to a specified user first thing in the morning with a report on jobs raised on the previous day, or if there were no jobs raised on that day.

- New EMIR Action Request Email Notification** – This task can serve as an additional notice outside of EMIR when a user has a new action request.
- 1, 2 & 3 Month Outstanding Invoice Notifications** – This task informs finance staff when an outstanding invoice has gone over 1, 2 or 3 months overdue.
- Overdue Purchase Order Email to Supplier** – This task will email a supplier with a list of overdue stock items expected.
- Purchase Order approval from Email (Accept/Decline)** – This pair of tasks will facilitate PO approval/denial through the Task Centre web app.
- Purchase Order Approval Out Details** – Sends a purchase order approval request email with further details attached in a separate document.
- Finance Dashboard Tasks** – The Finance dashboard works by simulating the posting process in EMIR. Using Task Centre, Finance information can be grabbed from EMIR tables without putting EMIR into posting mode which in EMIR locks down other actions.

A webinar on the features of Task Centre was uploaded to the Client Login area of our web site in March.

CRM Web App and more functionality

The major release of CRM each year is testament to the reliance our customers have on the product and the new functionality and features which are requested. It continues to be the best-selling Extension in the EMIR product range.

The big news is, a web app has been created to allow meeting related information to be recorded directly after the event has taken place. By recording the meeting immediately, important information will be captured accurately and not lost in the time travelling back to the office. On the right-hand-side we have views of the company and contact search and below, a search screen for quotes.



Version 8 will also contain:

- An option to view, add and update job notes.
- The ability to add customer site/delivery address selection to the Update Contact details and Add New Contact screens.
- A new filter added to the customer contact search in CRM to allow users to filter by CRM rating.
- Visible quote folder files when viewing quote details
- A new enquiry to view existing budget data filters for year, salesman and customer.
- An additional sort option for Sales Input Date in the Action Centre, Quotes to be followed up.
- The ability to sort the opportunity listing by Follow Up Date.
- Additional contact search filters.



V8 to be released at the Open Day

New Stores Issues Web App

Cabel UK Limited of Oakham, Leicestershire, have recently expanded their operation and moved to larger premises and the Stores Issues App is used to increase the speed of spares deployment to the workshop, ensuring that the stock figures held in EMIR are constantly up-to-date.

'In striving to help you capture information at source, we have developed a separate windows app that allows the issue of stock using a tablet computer on a wireless network.

This specific tablet has an integrated barcode reader allowing the locations and product to be moved without the need to manually type the product code. The

quantity may be entered as a whole figure or scanned as individual items.



EASA Conference Dubai

Gary, in his role as AEMT president, attended the first EASA conference held in Dubai in early March along with Robert Hancock, the General Manager of TSS of Torishima Dubai.

Representing the EASA9 Region Michael Mitten of Houghton International presented the importance of Tan Delta & PD measurement for HV Machines, Mathis Menzel on testing motors & efficiency calculations, Christian Vogelsang on the EASA accreditation on energy

efficiency and reliability from practical experience in a German workshop and the event concluded with a discussion workshop about industry challenges and opportunities in the Middle East.



Conference guests at the JW Marriott Marquis, Dubai



AEMT Northern Area Meeting

With an inventively titled topic 'Taste the hinterland of the technically estranged', Andrew Whitwell the Managing Director of Labman discussed the challenges of technical industry that are synonymous with cutting edge development.

This was a well-attended meeting in Middlesborough, with a guided tour of the impressive facility along with an AEMT update and a presentation on the Future of Robotics by FANUC UK, Managing Director Tom Bouchier.



Andrew Whitwell



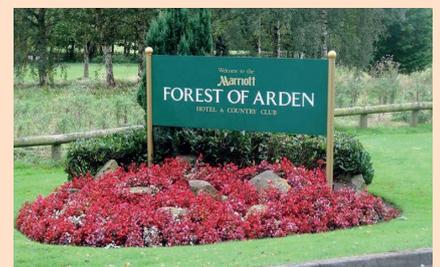
Tom Bouchier

Golf Day

This year's AEMT Golf Day is being held at the Forest of Arden in Birmingham on Friday the 20th of September.

At £89 per player, this is excellent value covering the golf and evening meal. Bring a team or enter individually.

Email: sam@aemt.co.uk



Windows 7 Announcement

The mainstream support offered by Microsoft for Service Pack 1 ended on the 13th January 2015, the extended support ends on the 14th January 2020. With only 10 months remaining, do you have a plan to highlight these machines in your organisation for change or upgrade?



Windows® 7

More Industry Recognition!

Awards evenings are a great way to get to know the businesses and the people in the industry that are innovating and excelling in their given field. By taking the time to put your company forward to be judged allows your business the opportunity to reflect on the hard work and showcase the excellent people you employ.

The EMIR Team are proud to be nominated as finalists in 3 Award programmes this year and are happy once again to sponsor the third year of the AEMT Conference & Awards taking place in November.

Get behind these initiatives, your customers and prospects will see your business sitting amongst the largest and most predominant leaders in the field, as a market leader to deal with.

The finalists at the Pump Industry Awards for the product of the year award and the host Penny Smith



PIA-Winners and Finalists 2019

BPMA Golf Day 16th May 2019

Play a round on this truly impressive 27-hole golf complex, designed by Dave Thomas.

Oulton Hall boasts the North of England's leading Golf performance centre and is a must for golf aficionados. This is golf at its best and a challenge for all levels of golfers, practice green for perfecting your putting. The EMIR team this year will consist of Gary Downes and members of WGM Engineering. If you'd like to play or sponsor the event, contact Steve Smith of the BPMA by email s.smith@bpma.org.uk

Cloud Servers in Tune with Smaller EMIR users

A growing number of companies are realising the benefits of moving from conventional office-based servers to the Cloud.

The speed, resilience, security and remote access capabilities make Cloud a growing favourite.

A 3-user EMIR customer can expect to pay as little as **£195 per month** for the server, remote desktop and full Microsoft Office software.

New Customers

The EMIR team wish to welcome three new customers Durr Technik of Bath, Kontroltek of Bromsgrove, Bridgend and Poland and Pro-e-con of Witney in Oxfordshire.

More information can be found on their web sites:

www.durr-technik.co.uk

www.kontroltek.biz

www.pro-e-con.co.uk



More Great News!

WINNERS!

Xmas Offers for You!



We ran an offer for a chance to win a pair of Eurostar tickets to Paris. Eligible entries into the draw made on the 4th of Feb were accepted for everyone that purchased Modules, Extensions or Users in the months of December 2018 and January 2019. The lucky winner was Mark Brady of Hayley 247.

"I was delighted to learn from our partners at Solutions in IT that I was a lucky winner of Eurostar tickets for two. My wife Jenny will really appreciate the Business Premier rail travel to the most romantic city in the world where we shall celebrate our 30th wedding anniversary in style later this year."

Mark Brady

<https://www.hayley247.co.uk/>



Christmas Competition

The competition question, 'Recommend EMIR and send us the lead and you get vouchers to spend. £25 for the lead and another £200 if it turns into an order. What vouchers do we give out?'

The answer was C: Any that take your fancy!

The winner was Michael Limb of Westin Drives! £50 pounds worth of Amazon vouchers were in his hands in time for Xmas!!



For more information please contact Solutions in I.T. Ltd on 0845 009 4588 or at www.solutionsinit.com