

Matthew Robinson – Wire Electric Supplies

# WES, Company Presentaiton

#aemt2015



AEMT CONFERENCE 2015

# WES Company Presentation 2015

Presented by: Matt Robinson

- WES was formed in 1990 as Wire Electric Supplies Ltd
- Wholly owned by the Robinson family
- Over 550 active accounts
- Objective is to provide the best service, quality and product range to the electrical coil winding industry.



- 30 Employees
- 2200m<sup>2</sup> (24,000ft<sup>2</sup>) of warehouse space
- Adhesive tape slitting facilities
- Fully refrigerated cold storage units
- Laboratory facility (varnish & resin testing / analysis)
- Machine shop & cutting facility
- Konform machine (x 2)
- Ridgway taping machines (x3)
- Wire testing (various)

Wire Electric Supplies Limited  
Telford UK



WES Distribution

WES Strip Division

# WES Distribution

## Varnishes & Resins



## High Voltage Insulations



## High & Low Voltage Cables



## Rigid Laminates & Profiled parts



## Slot Insulation



## Partners

We pride ourselves at offering our customers only the very best materials money can buy, manufactured by some of the worlds leading companies in our industry.



## New Material / Services

- Epoxylite<sup>®</sup> H1100 –
- **Description:**
- Single component, clear amber, epoxy resin suitable for use at Class H temperatures.
- Epoxylite<sup>®</sup> H1100 has a low penetration viscosity and cure to become a tough resilient product.
- Excellent moisture and Chemical resistance.
- **Application:**
- Dip / Dip Roll / VPI of motors and transformers.



# WES Strip Division

- Founded in 2008 WES Strip Division is already one of the UK's leading manufacturers of covered conductors.
- General Manager Mark Vickers is one of the UK's foremost authorities in this field with over 25 years of technical and commercial experience.
- The Ridgway manufactured taping machines are at the cutting edge of wire covering technology.
- October 2015 a new Konform and taping machine will be fitted, helping to offer even better turnaround time to customers
- Our swift lead-times are tailored to meet our customers high demands.
- We only use the finest quality insulations to insulate our conductors.



Wire Electric Supplies Limited

Better Service,  
Better Quality,  
Better Prices.



### Covered Conductors



We take pride in manufacturing  
Copper & Aluminium conductors  
covered with:

- Mica
- Paper
- Glass
- Nomex®
- Kapton®

- Mica Covered Bare Copper
- Paper Covered Bare Copper
- Nomex® Covered Bare Copper
- Polyester Covered Copper
- Kapton / Mica Covered bare Copper
- Glass / Polyester Covered Copper

Wire Electric Supplies Limited

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Wire Electric Supplies Limited

# WES Strip Division



# Summary

With nearly 25 years of experience, WES are quite rightly considered as the UK's "go to" Supplier of insulations and conductors to the electromechanical industry.

We forge strong and loyal bonds with our customers and suppliers partners alike.

As our strap line says:

**Better Service**

**Better Quality**

**Better Prices**

**Thank You for your time.**