

# EMIR vs Sage



## Why EMIR is better for you than Sage?



**EMIR is specifically developed for the electromechanical repair, sales and service industry – companies that repair, sell or service motors, drives, control panels, pumps, gearboxes, etc.** Sage is sold to any business doing any job. By being industry specific EMIR holds the technical details and provides the information and reporting you need to run your business effectively.

We are members of the Associations, AEMT, EASA and BPMA, and as such attend meetings and keep up with developments that affect your industry. **Therefore, EMIR is constantly evolving, allowing our customers to keep up with best practice methods and ensuring they comply with the latest repair standards, etc.**

Being a niche software provider, we have time to listen to our customers and develop EMIR according to their requirements. AND as all of our customers are in the same industry performing the same general services, **EMIR continues to provide our customers with a complete tailored solution to help manage their businesses.**

We understand your business as we have been providing software for it for 22+ years now. **EMIR talks in your language and uses the technical terminology that you understand to provide the most appropriate solution for your company.**

Sage is an accounts package first and foremost, with the business operation, of job costing, stock management and purchasing bolted on. EMIR is first and foremost a job management system with stock control, purchasing, quoting and motor management built in, with the financial control bolted on. **EMIR is 90% business management, and 10% finance and this is how we believe your business operates - unless you are an accountant of course!**

OK, so maybe you already have Sage to control your accounts and are happy with it and don't want to lose your investment - well all is not lost! We recognise that as a global software giant, Sage has its fair share of customers for its account packages. **The good news is that, EMIR will link to Sage [if you want to keep your accounts on Sage] and you can then benefit from the best business management solution with an electronic link to Sage accounts.**

**We maybe a smaller company than Sage, but EMIR is the most used piece of software amongst electromechanical repair, sales and service companies.** Just check out our customer list – it is a who's who of companies in your industry and the list continues to grow!