



Industry News

Please forward it on...

AEMT AWARDS AND GALA DINNER

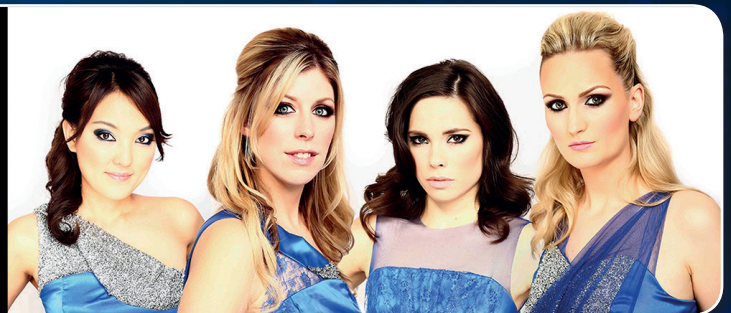
There are only a couple of weeks to go to probably the **biggest event in the AEMT's 72 year history** – the **AEMT Awards with Black Tie Gala Dinner** is being held at the DoubleTree by Hilton Hotel in Coventry.

Those attending the evening will be networking and enjoying an evening of celebration and entertainment. This is a great opportunity for the industry to promote the specialist work undertaken and high levels of service generated by AEMT members.

It's an amazing year for the EMIR team as we've achieved **Finalist in 3 categories**. Smart Site and Workshop Routing in the Technical Innovation of the Year Award category, Industry Supplier of the Year (as nominated by Central Group) and the Rising Star Award for David Cook in our technical department, who is making a big impact in Dashboard development.

AEMT 2017 Awards

29TH NOVEMBER 2017 A DATE FOR YOUR DIARY



Special Guest Entertainment!

If you haven't booked a place, call Thomas Marks of the AEMT Secretariat to secure your booking. Over 150 seats have sold for the night, so it promises to be a great event!

Good luck to all of the Finalists, the EMIR team are looking forward to seeing you all on the night.

Book your places at:
www.aemtawards.com
or 01904 674899



AEMT President's Message

As you may be aware, Gary Downes is the new President of the AEMT and is working hard with the council and secretariat to improve member benefits and both national and global awareness of the association.

2018 is already looking to be an exciting year as the association launches a brand new conference format to coincide with next

year's Gala Awards ceremony [which is almost at capacity for this year]. Thanks to all of the sponsors, individuals and companies who have given their time to make this event a big success!

If you are a member of the AEMT and have ideas to improve the service or if membership is of interest, now is the time to let Gary and the Secretariat know!



Highlights of the EMIR Open Day 2017 @ Silverstone

Choice of Location

We have to say, as a place of local history, Silverstone has it all! From its early beginnings in the 40s as an airbase for allied air command through its modern incarnation of all manner of motor racing, Silverstone is a fascinating place. As a conference venue though, we have to take our collective hats off to their Events Team, who did a great job of supporting our day! We would certainly recommend it as a venue to anyone looking to hire such conference space.



Thanks again for your support!

This is our fourth Open Day in as many years and we're pleased to say the best attended yet! 60 people from over 30 companies, customers and prospective clients attended and enjoyed the day.

Few such opportunities exist for networking in the electro-mechanical industry, so this was an ideal place to discuss business and get to know other EMIR users in the industry and how they use EMIR.

Open Day Product Launch - EMIR Dashboards

The release of a new EMIR Extension



Based on Microsoft's Power Bi platform, EMIR Dashboards are a graphical way of seeing and interpreting the information in your business. The audience were presented with a suite of 7 pre-written Dashboards displaying information from the core EMIR system and a demonstration of how these could be enhanced and modified to meet their own specific reporting requirements.

Why not give Dashboards a try?

Five of the most popular Dashboards are available on a test system that you can access for no charge.

Navigate to the home page of the EMIR web site and you'll see the link, half way down the home page on the right hand side. www.emirsoftware.com

Delegates at the EMIR Development Focus Group on the 14th of December will discuss the role of Dashboards and help to shape the direction of all EMIR development.

We are already working on a CRM – Marketing Dashboard – available to all EMIR CRM users soon.

The following Dashboards have been developed and are available for EMIR with prices starting from just £500 per annum [excluding installation] for Dashboard bundles:

- ✓ Labour Productivity [as pictured above]
- ✓ Job Statistics
- ✓ Quoting
- ✓ Stock
- ✓ Purchasing
- ✓ Full Finance and Sales Ledger

More News from the Open Day @ Silverstone...



EDFG - Your Forum

The EMIR Development Focus Group has been initiated to offer EMIR users the chance to have their say on the direction of the product.

In general, the EMIR customer base is made up of businesses that repair and service electro-mechanical equipment, so we are ideally suited to create a group that has everyone's interests at heart.

The first session is taking place on the 14th of December directly after the Pro-Awareness Day at Market Harborough (this is where we demonstrate features which our Maintenance customers can immediately put into use). The initial members of the group will be limited to a dozen, so that ideas can be heard and decisions made – good ideas will be match-funded by us! If you are a Maintenance customer and would like to take part in this process, then contact us now!

14TH DECEMBER 2017
DEVELOPMENT FOCUS GROUP

Android and iOS Applications

Recent additions to the EMIR 'mobile' range will allow both internal and external engineers to benefit from the use of this 'handy' technology.

Smart Site Version 3, the mobile app for site engineers has more added functionality to aide users when making notes and receiving instruction along with the ability to record "Mates Labour". A list of additional developments, destined for Version 4, which we are looking to release shortly after Christmas will be discussed and prioritised at the Development Focus Group in December.

Video: <https://youtu.be/W5DXQ0iP68E>

Workshop Routing, now on Version 7, has been completely redesigned to create a smooth and simplified method to record the receipt and transport of machinery in and around the workshop. Users benefit from a selection of clearly highlighted mandatory and optional computer fields to record all aspects of repair data and associated photographs. Users can easily identify the exact repair stage using Visual Management, a built-in management dashboard.

Video: <https://youtu.be/rbylvkNcHa0>



Time & Attendance

As well as new developments we reviewed a solution that has been at the heart of many of our users' businesses for quite some time, Time & Attendance. Shaun Sutton of the Central Group took us through the reasons for choosing the T&A Extension and the impact it has on his business.

If you missed the Open Day you can share in this experience as the interview was recorded and is available on our YouTube Channel 'EMIR Software'. The video is called 'EMIR and Time & Attendance Extension User – Central Group'. <https://youtu.be/Q3EjVj8UsxY>



Open Day Review Video!

Another video I hear you cry! If you weren't able to make it you can get a feel for the day and some feedback from the delegates. This video is currently both on our homepage and YouTube Channel (EMIR Software) – so why not have a look and perhaps give it a like!

The Power Point slides from the day are also available to EMIR Customers in the Client Login area of our web site. (Email info@solutionsinit.com if you need a password)

Video: <https://youtu.be/is-FNc2Frmc>

Support Times over Christmas

25th – 26th Dec: Support Closed

27th – 29th Dec: Open 12.30 – 15.30 for Support.

1st Jan 2018: Support Closed for the day.

PLEASE MAKE A NOTE OF THESE DATES



Revised Technical Support Details...

Diversifying Product Support Services

We receive and deal with many support calls and query emails each day. Are you calling the correct telephone numbers to receive the fastest response? We have recently provided different contact details depending on the service provided/affected, so please take note of these details:

- For email queries and fixes on the EMIR application and all Extensions, please call FHG on **0845 130 2172** or via support@solutionsinit.com
- For Cloud Hosting, Dashboard and Remote Backup queries, please call us on **01858 414 238** or email support@solutionsinit.com
- For sales support and pricing (or anything else!), please call us on **0845 009 4588**

It may interest you to know that less than 5% of all support calls regarding EMIR are actually a genuine fault or error within the system! More often, it is to get help from our support team to undo some transactions that the user simply didn't mean to do or has done incorrectly! Don't worry though, it's all part of the service! ☺

Christmas Competition

We like to have a little fun around Christmas time and spread the cheer! Last year **Jackie Kirkby** of **Kirkby Lindsey** celebrated the festivities with a bottle of champagne, let's see if the luck is with you this year!

All you need to do is answer one specific question...(email info@solutionsinit.com):

'In the EMIR Open Day Video 2017 (available on our website home page or YouTube channel), what racing number is prominent on the Blue Ferrari in the garage?' (closing date 15th Dec)

Video: <https://youtu.be/lS-FNc2Frmc>



AEMT Golf Day Relaunches!



See the fun!

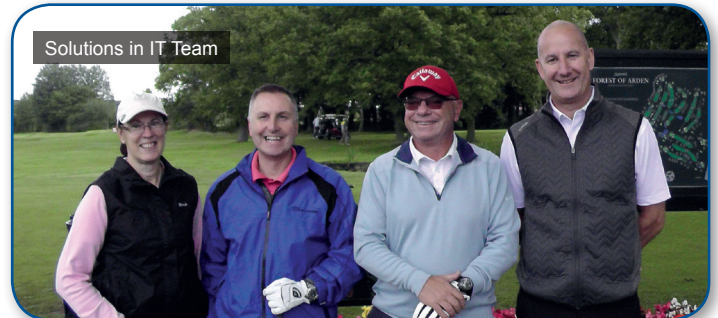
You guessed it, there is a video of the AEMT Golf Day on the EMIR Software Youtube channel. **(The fountain of all knowledge is the EMIR Software Youtube channel!)**

Video: <https://youtu.be/DnHcZo1L2Oo>

Think you are a better golfer? Look out for next year's date and bring along a team, enjoy the day and network with other businesses like yours!

EMIR Software booked the Sunshine!

The EMIR Team sponsored this year's event at the Forest of Arden Golf Club and the weather was spot on. Ten teams, 40 golfers, representing 19 companies from across the UK battled it out with prizes for teams, individuals, nearest the pin, longest drive and the 'alternative winner'! Followed by a prize giving and 3 course dinner and of course, some highlights of the day caught on film (there's no escaping the camera).



Want more information? Use the Client Login or YouTube Channel