

Welcome... to the latest edition of our Newsletter. In this edition we have plenty to keep you occupied during your tea break, including latest news on all our sports sponsorships; news from the AEMT, BPMA & EASA, a new face in development and much, much, more... To keep up with our latest news, why not follow these online updates?

- Our LinkedIn page 
<http://www.linkedin.com/company/solutions-in-i-t-ltd>
- Our Twitter feed @EMIRSoftware 
- Or simply visit the News section of our website: www.solutionsinit.com/news 

20 Years of EMIR Software

September 2014 is another milestone for Solutions In I.T., as it sees 20 years of EMIR development! As many of you will attest much has changed over the years as our customer requests have moulded the product making it the "Number 1" choice for the Electro-Mechanical industry.



In 2014, we can boast over 2,000 users around the World using 3 versions of EMIR, EASY, Standard and Professional. The latter products are equipped with 7 fully featured core EMIR Modules along with 8 Extensions which now meet the diversities of Service & Repair, Sales & Distribution, Manufacturing Assembly

and Hire. In recent months, we've added a Cloud version of EMIR to meet the demand for secure, hosted business software including Email and Microsoft Office without the need for any on-site server hardware.

We continue to sell internationally and have formed partnerships in the United States through our association with EASA and Gary's time on the AEMT council. To say the least, business is buoyant and growth is aided by the focus of new staff in the areas of sales & marketing, software support and development.

We'd like to thank you, our customers for our success. As our recent Open Day has taught us, our customers are specialist and diversified and EMIR will need to continue to change to meet that need and we will strive hard to ensure that it does.

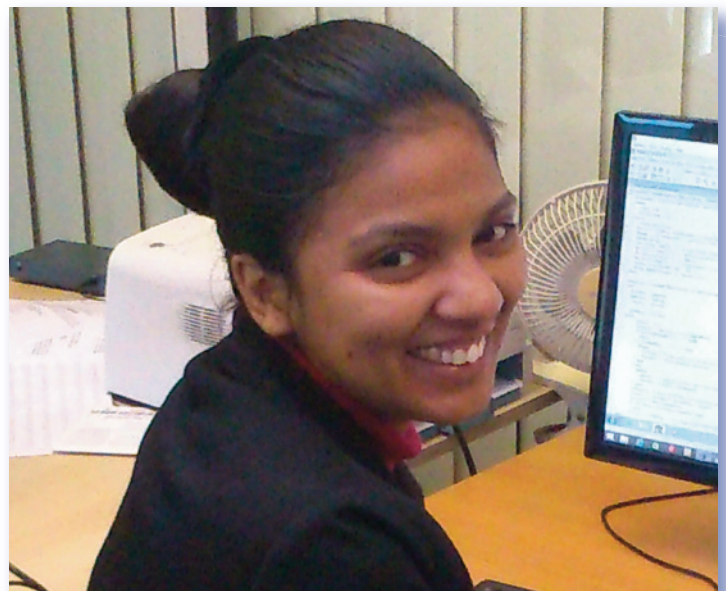


Expanding the Team – More Development Expertise!

Welcome to the World of EMIR software, Shrini Tennakoon! Hailing from Sri Lanka with a Bachelor's Degree in Information Communication Technology, Shrini moved to complete her education gaining a Masters in Information Systems at Portsmouth.

With a background in PHP web development, she now lives in Hatfield and has ambitions as a software engineer specialising in business process, which is ideal for her role in the EMIR development team.

In her spare time, she's an avid film buff (especially the action genre) and loves to travel. In fact, she has a soft-spot for Spain and all things Spanish – Ole!



Sponsorships Update

Solutions in IT & EMIR Software are proud to sponsor four sports teams, but we make no apologies for focusing solely on our latest "Treble Winning" side in this issue.

Double 'Treble' Winners!

Shotts YMCA Reds 98s recently completed the treble for the second year in a row – a 'Double Treble' !!! The boys remarkably won their last 18 games on the trot to win the West Lothian Under 16 Youth League, by 4 points from their rivals Milton BC, who they also beat in the County Cup Final, winning 2-0. The boys also won the League Cup, where they defeated Broxburn Athletic 2-0. This really is a fantastic achievement for the team as they became the first team in the history of West Lothian Youth football to achieve back to back trebles. In addition to the treble Shotts also won the 'Land 'O' Burns pre season tournament [so 4 trophies in all!]

The County Cup defence started way back last October when Shotts trounced Linlithgow 10-2. After fighting through several tricky rounds, the team against reached the final at Livingston FC's stadium against Milton BC, their main and fiercest of rivals. The boys' class and experience shone through in an emphatic 2-0 victory. The treble was possible once more!

In the League cup, the boys once again put together a fine run to reach yet another final, this time against Broxburn Athletic who had drawn the previous league game with Shotts 3-3. A very competitive game ensued, with a few feisty challenges dished out along the way, but as usual the team that came up with the goods was Shotts. The boys stuck to their game plan, won their individual battles all over the park and came out on top, winning comfortably in the end 2-0. The treble was now a reality!

The league season had started with rivals Milton BC winning their first 12 league games in succession, but as Milton crumbled under the pressure of the chasing the champions, the league came down to the final game, between the two contenders. The Shotts boys produced a fantastic performance and crushed their opponents 4-0 with a fantastic display of attacking football in front of the biggest crowd of the season. The Treble was secured again!

Over the season Shotts scored 249 goals in 47 matches (over 5 goals per game average). No fewer than 3 players scored more than 40 goals each, but the each member of the squad played a massive part in this historic achievement. The midfielders contributed with over 100 goals between them but key to the team's success were the 25 clean sheets, as the defence and goalkeeper proved they are the best in the region.

What now? A 'Treble Treble'? – The boys seem to think it's achievable, so we will give it a go and try and set the bar so high that it could be a long time before any team emulates what Shotts YMCA Reds 98s have done. Shotts YMCA Reds officials and players would like to thank **EMIR & Solutions in IT** for their fantastic support and sponsorship over the last season.

Thanks for the words provided by Steve McGeough on behalf of Shotts and well done to the boys once again on a fantastic achievement!



From left to right, back row: Dale, Andrew, Jamie, Dec, James, Gary, Patrick, Brad, Kieran. Front row: Robbie, Conner, Luke, Dylan K, Sandy, Greg, Paul, Dylan P.

From the UK to Baku

It's true! EMIR training staff travel the world preaching the electro-mechanical gospel to customers old and new.

Rapid Solutions, Baku have been with EMIR for the last six years and continue to expand their Azerbaijan operation and promote high standards of quality in the oil and gas, industrial, marine and telecom sectors.

As an engineering company of high regard, they realise maintaining high standards is essential to the on-going success of the business and their investment in people is vital. This trip of eight days gives them the chance to further develop the skills of the existing team and initiate new staff members with details of the EMIR system.

Krystyna is leaving well equipped for the training and eight hour flight from Heathrow to Baku. As well as all of the latest EMIR software, she'll be armed with a training plan designed specifically for Rapid Solutions with an emphasis on "hands-on" use. This ensures that the people behind the process have the skills and appropriate practise before they are let loose on their live system.



Rapid Solutions – background

<http://rapid-solutions.net>

Members of AEMT and EASA.

International Safety Award Winners 2013 & 2014

Originally formed in 1996 Rapid Solutions has evolved over the years to become a leading provider of electrical & instrumentation services, building services, hydraulic and valve repair & maintenance services, motor rewind, repair & maintenance services, IT, telecommunications & marine services and engineering design solutions.

EMIR Open Day

A lot has happened since the Open Day on the 8th of August, here at The Harborough Innovation Centre. From your feedback, we have so many new ideas for the software which John is adding to his development plans. From the team on the day (from the left) Steve, Krystyna, Latika, Gary and John, we like to express our appreciation for all of your help.



Other News...



Our Accountant Runs and Runs for Charity!



The situation in Sierra Leone is a desperate one. Hundreds of thousands of people in Freetown, Sierra Leone live in unimaginable squalor. An EU report declared that over 280,000 homes were needed in Freetown, Sierra Leone; none have been built. People often live ten-to-a-hovel, with no power or water. Disease in these makeshift shacks is rampant and death comes early.

Mission Direct's founder and former chief executive, Nigel Hyde has established the Home Leone initiative. The aim: to build 1,000 homes, each costing less than £5,000.

Dave visited Sierra Leone earlier this year and found the inspiration for the 'Maninashack' Endurance Challenge. "I am running for Home Leone and hope to raise enough money to build 40 homes in Sierra Leone. Please support me and make a significant impact on the lives of those earning less than £1 a day living in one of the poorest nations on earth."

You can help. Please make a donation if you can. <https://mydonate.bt.com/fundraisers/davehall>

We wish Dave all the best and hope he is back to work fit and well soon as it our year end this month!

With over a hundred marathon finishes to his name, Dave Hall, our external accountant from Needham Hall and Co, is no slouch when it comes to running, but this challenge is like no other! 1,000 miles in forty days from John O'Groats to Land's End - that's around a marathon a day for 40 days!

You can read his on-going run diary at www.maninashack.com. You'd think he'd be listing the many ailments and pains he must already be feeling, but the chapters are uplifting and congratulate the generosity of the general public who continue to support him on his way south.

EASA News...

25th to 28th September 2014, Tenerife
- **EASA Region 9 Convention & AGM**

The European and World Chapter have their annual conference and AGM in sunny Tenerife this month.

This is your chance to discuss the issues affecting the industry and for EASA to shape its future plans for international operations.

AEMT

The AEMT has some upcoming events for your diary, so please take note and come along!

Weds 29th October.

Quartzelec Visit to their Rugby HQ. Following a fascinating insight into the world of Quartzelec at the AEMT Conference in September, David Clegg welcomes all members to their purpose built facility in Rugby.

BPMA

Some BPMA dates for your diary:

Waterworld Middle East

Abu Dhabi, UAE
12-14 October 2014

ADIPEC 2014

Abu Dhabi International Petroleum Exhibition & Conference
10-13th November 2014
Abu Dhabi, UAE

